

Message Text

UNCLASSIFIED

PAGE 01 MEXICO 05468 01 OF 02 181931Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-08 L-03 OMB-01 TRSE-00 OPIC-06
AID-05 /034 W

-----181954Z 126946 /43

R 181911Z APR 77
FM AMEMBASSY MEXICO
TO USDOC WASHDC
STATE WASHDC 1608

UNCLAS SECTION 01 OF 02 MEXICO 05468

FOR STERLING, OIM

E.O. 11652:N/A
TAGS: BEXP, MX
SUBJ: OIM LETTER TO PARTICIPANTS RE IMPORT LICENSING

REF: OIM TELEX M/CA 14

DRAFT LETTER INCLUDED IN REFTELEX COVERS THE SUBJECT WELL.
MCTC HAS INCORPORATED ONLY RELATIVELY MINOR CHANGES IN
THE FOLLOWING REVISED TEXT:

1. ON THE BASIS OF THE PRODUCT LITERATURE YOU FURNISHED,
AN OFFICIAL OF THE MEXICAN SECRETARIAT OF COMMERCE HAS
INFORMED THE U.S. TRADE CENTER IN MEXICO CITY THAT ITS
TENTATIVE RULING IS THAT YOUR PRODUCT (WOULD)(WOULD NOT)
BE GRANTED AN IMPORT PERMIT AT THE PRESENT TIME.

2. SHOULD YOU NOT BE ACQUAINTED WITH MEXICO'S CUR-
RENT IMPORT POLICY, MEXICO OPERATES A SYSTEM OF IMPORT
LICENSING BOTH AS A PROTECTION FOR ITS DEVELOPING INDUSTRY
AND TO RESTRAIN IMPORTS FOR BALANCE OF PAYMENTS PURPOSES.
THUS, MOST IMPORTED GOODS CAN BE REMOVED FROM CUSTOMS BY
THE PURCHASER ONLY AFTER PRESENTATION OF A PERMIT AND
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MEXICO 05468 01 OF 02 181931Z

AFTER PAYMENT OF REQUIRED IMPORT DUTIES. THE PERMIT IS
PROCESSED BY ONE OF SOME 50 PERMANENT COMMITTEES WHICH
COVER THE INDUSTRIAL SPECTRUM. MEMBERSHIP ON THE COMMIT-
TEE AT THE SECRETARIAT OF COMMERCE USUALLY INCLUDES LOCAL
MANUFACTURERS AS WELL AS MEXICAN GOVERNMENT OFFICIALS.

3. EACH APPLICATION FOR AN IMPORT PERMIT IS CONSIDERED IN

RELATION TO A NUMBER OF FACTORS, INCLUDING WHETHER THE PRODUCT IS CONSIDERED ESSENTIAL TO THE DEVELOPMENT OF MEXICO, AND IN THE CASE OF INDUSTRIAL MACHINERY, WHETHER THE PRODUCT TO BE PRODUCED WILL REQUIRE IMPORTED RAW MATERIALS OR COMPONENTS, WHETHER A SUBSTITUTE PRODUCT IS PRODUCED WITHIN MEXICO, AND WHETHER A LOCALLY PRODUCED ITEM COULD BE MADE TO PERFORM THE SAME FUNCTION IF AN EXACT SUBSTITUTE IS NOT AVAILABLE.

4. AN ACTUAL IMPORT PERMIT IS GRANTED ONLY WHEN A SALE IS MADE AND THE BUYER APPLIES FOR THE PERMIT. THERE IS A PROCEDURE FOR REVIEW OF DENIALS AT THE REQUEST OF THE PROSPECTIVE PURCHASER, AND THE FOREIGN SUPPLIER MAY PROVIDE TECHNICAL SUPPORT DURING THE APPEAL, IF DESIRED. EACH PROPOSED IMPORTATION IS CONSIDERED ON ITS OWN MERITS ON A CASE-BY-CASE BASIS. THUS, THE FINAL DECISION CAN DIFFER FROM THE IMPORTABILITY OPINION RECEIVED EARLIER FROM THE SECRETARIAT OF COMMERCE.

5. EVEN IN CASES IN WHICH IMPORT PERMITS ARE NOT NORMALLY FORTHCOMING, PRODUCTS MAY BE SALEABLE UNDER SPECIAL CIRCUMSTANCES. THE MOST COMMON SITUATIONS ARE: (1) EQUIPMENT IS SOMETIMES IMPORTABLE AS PART OF AN APPROVED NEW PLANT CONSTRUCTION, MODERNIZATION OR EXPANSION, (2) MEXICAN GOVERNMENT PURCHASES ARE JUSTIFIED TO A SPECIAL COMMITTEE WHICH MAY USE CRITERIA OTHER THAN THOSE UTILIZED BY THE NORMAL INDUSTRIAL COMMITTEES. THUS, ON OCCASION, SUBSTANTIAL SALES OF EQUIPMENT NOT OTHERWISE IMPORTABLE ARE MADE TO STATE ENTERPRISES AND (3) LOCAL MANUFACTURERS

UNCLASSIFIED

PAGE 03 MEXICO 05468 01 OF 02 181931Z

ARE OFTEN PERMITTED TO IMPORT IN ORDER TO SUPPLEMENT THEIR OWN PRODUCTION AS TO QUANTITY, TYPE OR SIZE.

6. BORDER AREAS AND FREE ZONES SUCH AS THOSE OF BAJA CALIFORNIA AND QUINTANA ROO HAVE EXEMPTIONS FROM THE RULES THAT GOVERN IMPORTATION OF MANY ITEMS INTO THE REST OF MEXICO, PROVIDED THE ITEMS ARE FOR CONSUMPTION IN THE BORDER AREAS OR FREE ZONES OR ARE FOR RE-EXPORT.

7. EVEN IF THE PRESENT POLICY OF THE MEXICAN GOVERNMENT IS TO PROHIBIT IMPORTATION OF HIS PRODUCT, THE U.S. MANUFACTURER MAY WISH TO DISPLAY THE EQUIPMENT IN-BOND AT THE TRADE CENTER EXHIBITIONS IN ORDER TO CONFER WITH MEXICAN BUSINESSMEN WHO ARE POTENTIAL MANUFACTURING LICENSEES OR JOINT VENTURE PARTNERS. BY THIS MEANS, INITIAL CONSIDERATION CAN BE GIVEN TO PRODUCTION OF THE PRODUCT WITHIN MEXICO. TRADE CENTER EXHIBITIONS HAVE PROVEN TO BE AN EXCELLENT MEANS OF TESTING THE MARKET POTENTIAL FOR THE PRODUCT.

8. ALTHOUGH WE CANNOT COVER ALL ASPECTS OF THE INVOLVED
IMPORT PROCESS IN THIS LETTER, THE INITIAL IMPORT OPINION
FROM THE SECRETARIAT OF COMMERCE AND THE ABOVE
OBSERVATIONS SHOULD ASSIST YOU IN MAKING THE APPROPRIATE
DECISION REGARDING PARTICIPATION IN THE TRADE CENTER EXHI-
BITION. WHATEVER YOUR OBJECTIVE IN PARTICIPATION, WHETHER
DIRECT EXPORT PROMOTION, FINDING SALES REPRESENTATION,
MARKET RESEARCH OR INVESTIGATION OF THE FEASIBILITY OF
LOCAL PRODUCTION, WE WILL WELCOME YOUR PARTICIPATION IN

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 MEXICO 05468 02 OF 02 181932Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-08 L-03 OMB-01 TRSE-00 OPIC-06

AID-05 /034 W

-----181956Z 127065 /43

R 181911Z APR 77

FM AMEMBASSY MEXICO

TO USDOC WASHDC

SECSTATE WASHDC 1609

UNCLAS SECTION 02 OF 02 MEXICO 05468

THIS EXHIBITION. WE WILL DO OUR BEST TO SERVE YOUR
INTERESTS.

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MEXICO05468
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770134-0546
Format: TEL
From: MEXICO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770447/aaaaboph.tel
Line Count: 153
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3d733aa3-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 24-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2776542
Secure: OPEN
Status: NATIVE
Subject: OIM LETTER TO PARTICIPANTS RE IMPORT LICENSING
TAGS: BEXP, MX
To: COM STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/3d733aa3-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009